

MAFSI Member Pricing - 2024

Annual Rep Firm Dues - New Membership is 2 Years	By Person				Canadian Exchange Rate Discount	Notes
1 - Personnel in Agency = \$1,050	13 - Personnel in Agency = \$2,985			20%		
2 - Personnel in Agency = \$1,200	14 - Personnel in Agency = \$3,155			20%		
3 - Personnel in Agency = \$1,370	15 - Personnel in Agency = \$3,310			20%		
4 - Personnel in Agency = \$1,525	16 - Personnel in Agency = \$3,480			20%		
5 - Personnel in Agency = \$1,690	17 - Personnel in Agency = \$3,645			20%		
6 - Personnel in Agency = \$1,855	18 - Personnel in Agency = \$3,795			20%		
7 - Personnel in Agency = \$2,010	19 - Personnel in Agency = \$3,950			20%		
8 - Personnel in Agency = \$2,170	20 - Personnel in Agency = \$4,120			20%		
9 - Personnel in Agency = \$2,335	21 - Personnel in Agency = \$4,285			20%		
10 - Personnel in Agency = \$2,485	22 - Personnel in Agency = \$4,455			20%		
11 - Personnel in Agency = \$2,675	23 - Personnel in Agency = \$4,600			20%		
12 - Personnel in Agency = \$2,835	24+ - Personnel in Agency = \$4,765			20%		
Annual Manufacturer Dues - New Membership is 2 Years	By Sales Volume				Canadian Exchange Rate Discount	Notes
Up to \$5 Million	\$1,860			20%		
\$5 - 29 Million	\$2,295			20%		
\$30 - 59 Million	\$2,700			20%		
\$60 - 99 Million	\$3,135			20%		
\$100 Million+	\$3,530			20%		
Annual Associate Dues - New Membership is 2 Years	By Company				Canadian Exchange Rate Discount	Notes
Associate Company	\$995			20%		
Conference - January 21-24, 2024	Rep	Mfg	Assoc/Exhibit	Non-Mbrs Allowed?	Canadian Exchange Rate Discount	Notes
First Person	\$1995 per person	Same as Rep	Same as Rep	No	20%	Price goes up \$100 after Aug 31 and another \$100 after November 30th
Second Person	\$1795 per person	Same as Rep	Same as Rep	No	20%	Price goes up \$100 after Aug 31 and another \$100 after November 30th
First Time Attendee	\$1595 per person	Same as Rep	Same as Rep	No	20%	Price goes up \$100 after Aug 31 and another \$100 after November 30th
Foodservice 101 (member)	Rep	Mfg	Associate	Non-Mbrs Allowed?	Canadian Exchange Rate Discount	Notes
Member (1-4 users)	\$199 per person	Same as Rep	Same as Rep	No	20%	Price includes 6 course curriculum.
Member (5-9 users)*	\$179 per person	Same as Rep	Same as Rep	No	20%	Coupon Code: 5to9users
Member (10-14 users)*	\$159 per person	Same as Rep	Same as Rep	No	20%	Coupon Code: 10to14users
Member (15-19 users)*	\$139 per person	Same as Rep	Same as Rep	No	20%	Coupon Code: 15to19users
Member (20+ users)*	\$99 per person	Same as Rep	Same as Rep	No	20%	Coupon Code: 20plususers
						*Discounted bulk prices must be purchased in one transaction.
Foodservice 101 (Non-Member Rep or Mfg plus Dealer, Consultant, Svc Agent)	Rep	Mfg	Associate	Non-Mbrs Allowed?	Canadian Exchange Rate Discount	Notes

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Non-Member (1-4 users)	\$299 per person	Same as Rep	Same as Rep	Yes	20%	Price includes 6 course curriculm.
Non-Member (5-9 users)	\$279 per person	Same as Rep	Same as Rep	Yes	20%	Coupon Code: 5to9usersNM
Non-Member (10-14 users)	\$259 per person	Same as Rep	Same as Rep	Yes	20%	Coupon Code: 10to14usersNM
Non-Member (15-19 users)	\$239 per person	Same as Rep	Same as Rep	Yes	20%	Coupon Code: 15to19usersNM
Non-Member (20+ users)	\$99 per person	Same as Rep	Same as Rep	Yes	20%	Coupon Code: 20plususersNM
						<i>*Discounted bulk prices must be purchased in one transaction.</i>
Smartphone Video Workshop	Rep	Mfg	Associate	Non-Mbrs Allowed?	Canadian Exchange Rate Discount	Notes
Member Company	\$349 per company	Same as Rep	Same as Rep	Yes	20%	Course is 1.5 Hours - 3 Users from Company
Non-Member Company	\$349 per company	Same as Rep	Same as Rep	Yes	20%	Course is 1.5 Hours - 3 Users from Company
Pantry of Knowledge	Rep	Mfg	Associate	Non-Mbrs Allowed?	Canadian Exchange Rate Discount	Notes
Annual Subscription	\$299	Same as Rep	Same as Rep	No	20%	Includes all 800+ courses. New courses added quarterly. May cancel anytime.
SpecPath - Members (Rep and Manufacturer only)	Rep	Mfg	Associate	Non-Mbrs Allowed?	Canadian Rep Price	Notes
Member - 1st Rep Firm Region or Mfg Brand	\$175 per company	\$350 per company	NA	Yes	\$140 USD per country/\$48 per rep company for 1 province	Equipment companies only. First month is \$1 and may cancel at any time.
Member - Add'l Rep Firm Region or Mfg Brand	\$85 per company	\$175 per company	NA	Yes	\$24 USD per rep company for each additional province.	Equipment companies only. First month is \$1 and may cancel at any time.
SpecPath - Non-Member (Rep, Manufacturer or Consultant Only - No Dealers)	Rep	Mfg	Associate	Non-Mbrs Allowed?	Canadian Exchange Rate Discount	Notes
Non-Member - 1st Rep Firm Region or Mfg Brand	\$400 per company	\$550 per company	NA	Yes	20%	Equipment companies only. First month is \$1 and may cancel at any time.
Non-Member Company - Add'l Rep Firm Region or Mfg Brand	\$200 per company	\$275 per company	NA	Yes	20%	Equipment companies only. First month is \$1 and may cancel at any time.
Consultant	FREE	FREE	NA	Yes	NA	Equipment companies only. First month is \$1 and may cancel at any time.

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SpecSpotter	Rep	Mfg	Associate	Non-Mbrs Allowed?	Canadian Exchange Rate Discount	Notes
Included in SpecPath Subscription	Incl	Incl	NA	Yes	NA	Included in SpecPath subscription.
SpecQuote - Rep Only	Rep	Mfg	Associate	Non-Mbrs Allowed?	Canadian Exchange Rate Discount	Notes
Rep Firm AutoQuotes User	\$5.50 per user	NA	NA	No	NA	Price is average. Charged monthly by AutoQuotes and must pay for all licensed users of AQ, not just users using SpecQuote.
Reports-Surveys	Rep	Mfg	Associate	Non-Mbrs Allowed?	Canadian Exchange Rate Discount	Notes
Market Forecast - Annual Survey	Incl	Incl	Incl	Yes - Public on website	NA	On mafsi.org. Usually released in Dec.
Business Barometer - Quarterly Survey	Incl	Incl	Incl	Yes - Public on website	NA	On mafsi.org. Q1/Q2/Q3/Q4 - Reps report on sales increase or decrease to the same quarter, previous year.
Rep Firm Benchmarking - Annual Survey	Incl	NA	NA	No	NA	Sent only to rep firms. Private results sent to rep company straight from Industry Insights.
Other Member Benefits	Rep	Mfg	Assoc	Non-Mbrs Allowed?	Canadian Exchange Rate Discount	Notes
Career Center	\$199	Same as Rep	Same as Rep	No	20%	Opened May 1 - \$299 regular price - \$100 discount until July 31, 2023 - \$99 to Webscribble
Directory - Member Company Locator	Incl	Incl	Incl	No	NA	mafsi.org
Directory - Networking Directory	Incl	Incl	Incl	Yes - public	NA	mafsi.org
Discount Marketplace	Incl	Incl	Incl	No	NA	mafsi.org
FEDA Rep Finder	Incl	NA	NA	No	NA	mafsi.org
Guidelines & Best Practices	Incl	Incl	Incl	Yes - public	NA	mafsi.org
Looking for New Partners	Incl	Incl	NA	No	NA	mafsi.org
Member Service Partners	Incl	Incl	Incl	No	NA	mafsi.org
MTC Certification	\$150/\$95	NA	NA	No	20%	mafsi.org
M Chef Certification	\$199/79	NA	NA	No	20%	mafsi.org